

Advanced Leadership Programme



Are you achieving your full leadership potential?

2019 Advanced Leadership Programme



Training with a difference

Join world-class faculty from leading business schools including Harvard and IESE

Experience the Harvard case study method, engaging with real dilemmas in organisations

Participate in interactive discussions with leaders from a variety of sectors and backgrounds

Benefit from peer-to-peer learning through teamwork groups and informal interactions

Focus on your leadership

Leadership development which transforms the way you think and manage your work

Inspiring you in the pursuit of excellence, integrity and a spirit of service in the workplace

Adopting a holistic view of the dignity and value of each person in your decision-making processes

Lifelong learning

Be part of a network of leaders who continue learning and support for one another as alumni

Stay at the cutting edge by participating in Masterclasses on leadership issues of the day

Continue to stretch your leadership talents and enhance your leadership skills



What course will your leadership take?

- Do you need to re-examine your leadership style and goals?
- Are you eager to learn ways to better support and lead your teams?
- Do you want to improve the impact your leadership has on the people you work with, on your organisation and on the wider community?

The Advanced Leadership Programme is an outstanding professional development experience for leaders who want to drive and sustain successful organisations in the challenging times we live in.

It is a transformational experience that will change the way you lead.

It will energise you to adopt a more strategic and innovative mindset in your leadership role.



"I am very happy to recommend this Advanced Leadership Programme being organised for business leaders by the Timoney Leadership Institute. I know from my experience in Nestlé that continuous learning is essential for leaders who are committed to sustaining and growing their business."



Former Head of Global Operations, Nestlé



Are you a leader who is keen to learn?

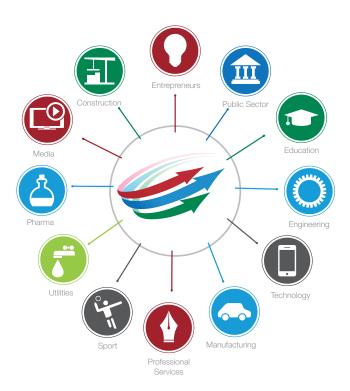
Join a vibrant network of senior executives from a wide range of sectors

The Advanced Leadership Programme (ALP) is designed for:

- CEOs
- Senior executives
- Company owners
- Board directors
- Entrepreneurs
- Senior business leaders responsible for driving strategic change and leading teams

Typical ALP participants are at the top of their game and looking for the next challenge.

Participants need to be keen to exchange and share knowledge with other leaders from a wide range of sectors and businesses to benefit from this interactive learning environment.





Martin Maher CEO, SIAC Construction ALP 2017



Colin Feely Partner, Grant Thornton, ALP 2018



Colette Cowan Group CEO, University of Limerick Hospitals Group ALP 2016



Brian Cody Coach and Manager, Kilkenny Senior Hurling ALP 2017



Michelle Vance Finance Director, Lily O'Brien's Chocolates ALP 2018



Through interactive case study discussions and lectures, we explore and discuss key topics that have a direct impact on the day-to-day leadership of your organisation.

This enhances your capacity to assess, evaluate, manage and solve issues that arise and to make better decisions in your role as a leader.

You will experience leading-edge thinking and discuss proven strategies and tactics as you develop a sustainable and healthy organisation.

Topics include:

- Reflecting on leadership values and styles: keys to enhanced commitment
- · Looking in the leadership mirror to understand your strengths and weaknesses
- Adopting best practices in good governance
- · Achieving customer centricity
- Winning hearts and minds of customers
- Exploring disruptive innovation and its impact on traditional industries
- Acquiring new concepts and tools to improve management control
- Improving decision-making and effective delegation
- Creating transformational capabilities in the top team
- Identifying and winning the loyalty of talented employees
- Uncovering how you as a leader can teach those you lead

"The Timoney course gave me a fantastic opportunity to learn about best practice in leadership from academics from the top business schools around the world while benefiting from the insights and practical experience from my fellow students, and the Timoney Alumni, who are running businesses across Ireland – it's a unique experience."

Kathryn Meghen, ALP 2018 CEO. RIAI



A truly worthwhile investment of time

The Advanced Leadership Programme is a modular learning experience: to allow you to combine your work and life commitments while you invest in your development as a leader.

Between modules, you'll be able to act on what you've learned. It is that practical.

Modules take place in the K Club in County Kildare.

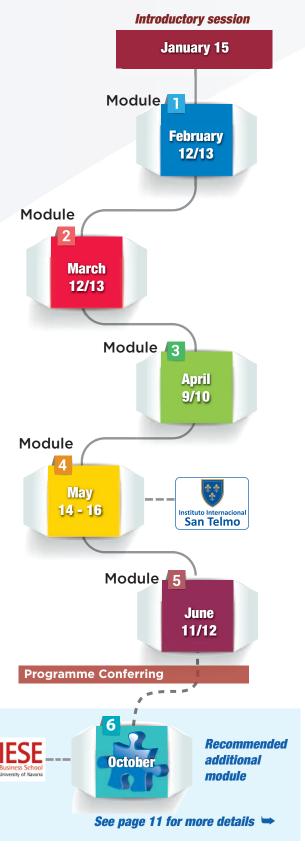
The 4th Module in May takes place in the campus of San Telmo in Seville.

After the programme, we offer an additional module in IESE in Barcelona.

Academic Partners

IESE Business School, ranked number one in the world in 2018, for the fourth year in a row for executive education has been supporting the Timoney Leadership Institute since it was founded. In 2017, IESE formally agreed to treat Timoney as it does its Associate Schools around the world. This prestigious partnership provides participants and alumni in the island of Ireland with access to world-class faculty and exposure to best practice in leadership training.

The ALP is designed with the help of our academic partner, San Telmo International Institute in Seville. Participants have the opportunity to attend the 4th module of the programme on their campus in Seville.





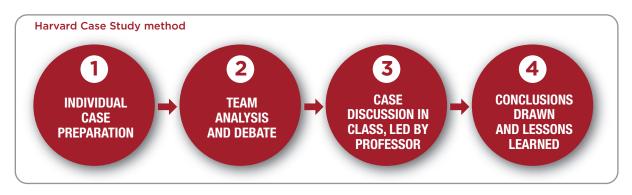
An innovative approach to leadership development

The Advanced Leadership Programme will challenge you to:

- take a fresh look at your business environment
- enhance your ability to deal with current management issues
- provide you with an opportunity to reflect on your own leadership style and identify areas to improve the way you do your work.

The programme makes use of the Harvard Case study method approach to learning and training which focuses on the real and practical dilemmas facing leaders.

Through discussion with your peers, and robust debate with our world-class faculty, you will gain insights you can apply between modules, and well beyond the lifespan of the programme.



"This is really a journey of learning and transformation." After each session I came back with insights into myself that I can work on, along with ready-to-implement learnings for my own business."

Kay McCarthy, ALP 2016

Founder & Managing Director, MCCP - The Planning Agency





Our faculty are talented and experienced educators from leading business schools across the world. They are also practitioners who are directors on boards of companies, executives in their own organisations, or consultants to CEOs.



W. Earl Sasser
UPS Foundation Professor of Service
Management
Harvard Business School
Boston, USA



Ramon Casadesus Professor of Business Administration Harvard Business School Boston, USA



Asis Martinez
Professor, Strategic Cost
Management
Mendoza College of Business,
University of Notre Dame
Indiana, USA



Carlos Rey
Professor of Strategic Management
Director of the Chair Management by
Missions and Corporate Governance.
Universitat Internacional de
Catalunya, Spain



Nuria Mas Professor of Economics IESE Business School Barcelona, Spain



Alberto Ribera Senior Lecturer in Managing People in Organisations IESE Business School Barcelona, Spain



Eamonn Sinnott General Manager Intel Ireland



Kieran Calnan President South Western Services

Jimmy Sheehan Co-Founder of Blackrock, Galway and Hermitage Clinics





Tom Moran Non-Executive Director, Kerry Group

Anne Heraty CEO Cpl Resources plc





Mary Shire Vice President Research, University of Limerick

Celine Maguire Group HR Director Queally Group





Edmond Harty CEO & Technical Director, DairyMaster

CF

"Like a masterchef, the Timoney ALP effortlessly combines the ingredients of content, faculty and executive participation to deliver a programme so relevant in today's uncertain world: an urgent reminder that business and civic society requires engaged and ethical leaders as never before."

Michael Collins, ALP 2017 CFO, LacPatrick Dairies





Rory M. McDonald Assistant Professor of Business Administration Harvard Business School Boston, USA



Joe Pons Professor of Marketing San Telmo International Institute Seville, Spain



Julian Sánchez Professor of Management Control and Information **IPADE Business School** Mexico



Eduardo Martínez Professor of Financial Management **IESE Business School** Barcelona, Spain



Richard Keegan Manager, Competitiveness Department **Enterprise Ireland and Trinity College Dublin** Dublin, Ireland



Gautam Mukunda Assistant Professor of Business Administration Harvard Business School, Boston, USA



Martin Murphy

Anton Colella Global CEO Moore Stephens International

José Lopez Former Head Global Operations, Nestlé





Founder & Partner. Kilcullen Kapital Partners

Northern Ireland

Julie Sinnamon CEO. Enterprise Ireland





Antonio Vazquez Chairman International Airlines Group

Brian Cody Kilkenny Hurling Manager







Breege O'Donoghue





Brian MacNeice Managing Director, Kotinos Partners

"The ALP experience provided me with practical insights from a range of businesses and sectors which were directly applicable to my role. In particular, one case study became a template for the design of an employee engagement programme that resulted in direct benefits for my Department - I can honestly say that it has been an invaluable learning experience for me as a leader."

Denis McMahon, ALP 2016 Permanent Secretary, Department of Agriculture, Environment & Rural Affairs



Four reasons to participate on this Advanced Leadership Programme

1. Learn and improve your leadership skills

Every leader needs to keep training and improving their style of leading, communicating, decision-making and delegating.

2. Grow your strategic mindset by learning from the best

World-class faculty and successful leaders will challenge you through interactive sessions and extensive use of the Harvard Business School case study method.

3. Join a valuable network of leaders

Be part of a vibrant, growing network of leaders from across Ireland and the UK, and access valuable business connections through our association with IESE and other international business schools.

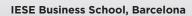
4. Excellent investment of resources and time

This intensive programme offers you short, focused and practical sessions without requiring long absences from your work and family, or significant budget outlays.

"It has been fantastic for me and for my business, giving me exposure to great people. I have improved the way I look at my company, the way I interact with my team, and I can literally see the benefits appearing day by day."

Jack O'Riordan, ALP 2014

Chief Executive, PRL Group



Continuous learning after the ALP

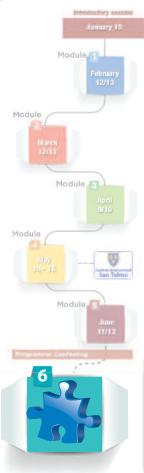
Module in IESE Business School

October 2019

Through our special relationship with IESE Business School, we recommend you consider participating in a follow up module with alumni in their world-class campus in Barcelona.

This is an excellent opportunity to continue your training and consolidate the learnings you have gained on the programme before the summer.

This is an excellent opportunity to attend IESE Business School, which is one of the leading business school in the world. With an alumni network of over 40,000 executives worldwide, the door is open to you to connect and engage with an amazing international network.





Full details of the content, faculty and organisation of this additional module will be outlined in the course of the ALP. It is priced separately to the ALP.

You are now part of a wider alumninetwork

The Timoney Alumni Association opens up an excellent opportunity to continue your lifelong learning, networking and ongoing professional training with fellow peer leaders.

Membership offers you access to a range of leadership masterclasses, sessions and lectures throughout the year.

Alumni can attend overseas modules in IESE Business School in Barcelona and Munich and in San Telmo in Seville, as well as specialist trips designed by and for busy executives who want to keep learning.

Among alumni you will find trusted advisers you can do business with, a potential source of directors for your board and a network who can introduce you to potential employees.



"You meet really engaged people from every year at alumni events; you get a new set of experiences, new learnings and a new network of people. I will definitely be attending alumni events in the future"

Paddy O'Hagan, ALP 2017 COO, Neueda

Are you ready to take the next step?

Call us now to arrange a conversation.



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Northern Ireland & Great Britain Sean O'Kane +44 7801 090198 sean@timoneyleadership.ie

The programme fee is €14,850

This includes:

- · Lectures and training
- Reading and classroom material
- Accommodation on full-board basis, including 3 nights in Seville
- Meals throughout the programme

Places are limited.

The additional 6th module in October 2019 is priced separately.



2019

Advanced Leadership Programme **INTRODUCTORY DAY: Tuesday 15th January**

MODULE 1: Tuesday 12th - Wednesday 13th February

MODULE 2: Tuesday 12th - Wednesday 13th March

MODULE 3: Tuesday 9th - Wednesday 10th April

MODULE 4: Tuesday 14th - Thursday 16th May

MODULE 5: Tuesday 11th - Wednesday 12th June

Contact:

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Advanced Leadership Programme

Timoney Leadership Institute

The mission of Timoney Leadership Institute is to develop competent, responsible, people-centred leaders who aspire to have a deep, positive and lasting impact on people,

organisations and society. We aim to achieve this by training leaders to deepen their knowledge and expertise, and refine their core values, so as to confidently face the challenges of today.

This mission is being delivered through a not-for-profit educational Institute which is grounded in a set of Christian values that highlight the intrinsic rights and dignity of each human being. These core values are based on professionalism, integrity and a spirit of service. A particular emphasis is given to ethical values, the long-term development of organisations, and each individual's responsibility to lead in a professional and competent way.

The Timoney Leadership Institute was established in 2012 by a group of senior business leaders from throughout Ireland, North and South, most notably Seamus McKeague (Managing Director,

Creagh Concrete Ltd) and John Killeen (Chairman, Marine Institute). It is a development that grew from the Lismullin Leadership Forum which has been holding leadership seminars since 2006.

Participants on 2018 Advanced Leadership Programme at San Telmo International Institute, Seville.