

19 October, 2023

Leadership and Decision-Making

Professor Inés Alegre



ALUMNI MASTERCLASS





Dr Inés Alegre

IESE Business School

- PhD in Management from IESE Business School
- MSc in Industrial Engineering from Universitat Politecnica de Catalunya (UPC)
- Assistant Professor in the Department of Managerial Decision Sciences at IESE Business School
- Director of Insights and Analytics at Shalion
- Research and publications focused on the areas of entrepreneurship and data analytics
- Visiting teacher at several international business schools

[Read more](#)

Business decision-making is usually not a solo process. Many critical decisions are made within boards, committees and management teams. Join us for this engaging masterclass where we will reflect on the dynamics of group decision-making, the pros and cons of different decision-making techniques and the importance of team composition.

This masterclass will cover several aspects of group decision-making processes and dynamics, starting with a case study involving classical choices facing a large organisation as they address a strategic dilemma. The day will also include a simulation exercise where participants will be grouped and asked to make a list of priorities when faced with a life or death situation and will round off with a participative panel discussion involving people who have experience of decision making in crisis situations.



Join this masterclass and learn:

How to structure a decision, calculate expected outcomes and run sensitivity analysis.



Reflect on different group decision-making techniques: consensus, voting, weighted voting, consulting, etc.



Differentiate between process and consequences of a decision.



Demonstrate how diverse team composition, especially regarding levels of expertise and experience, affects decision-making.



Go home with new ideas and ready to implement them to improve their group decision-making processes.

Benefits for Participants



Watch a brief video of Prof Arthur Brooks and Timoney alumni discussing the advantages of attending alumni events

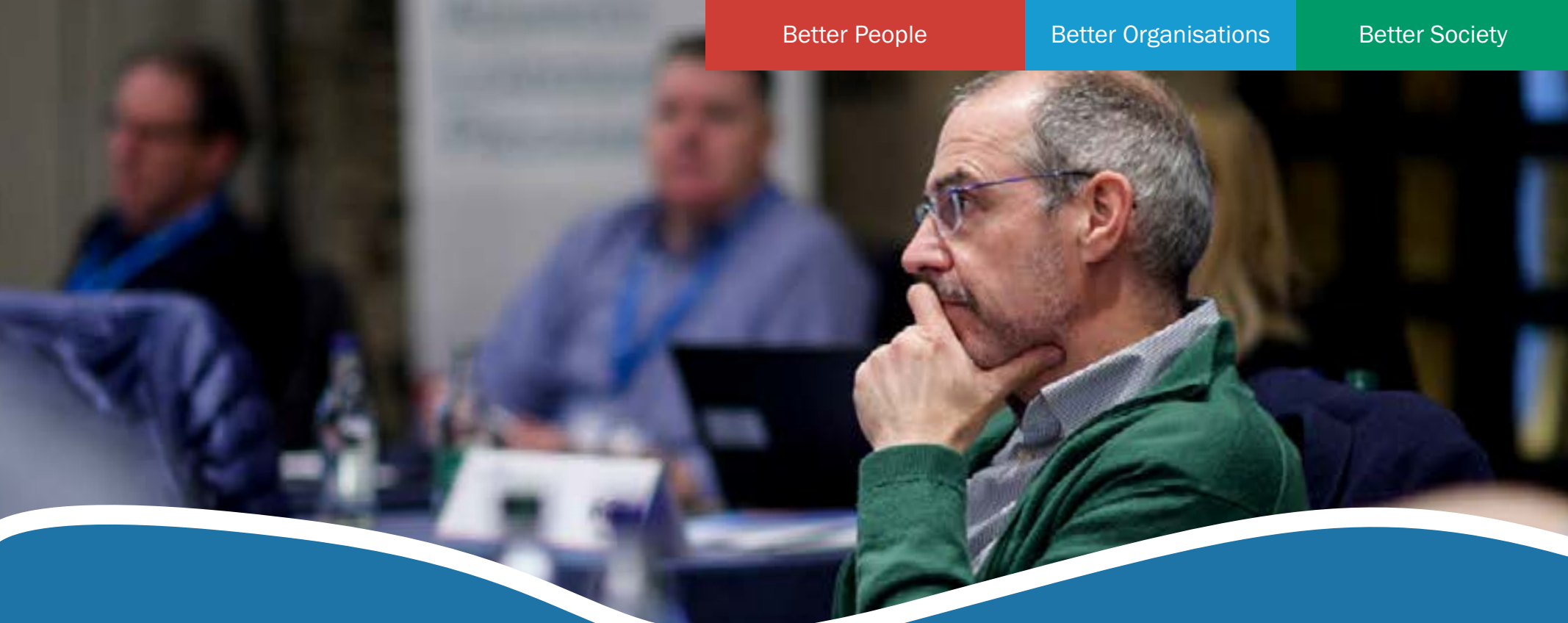


Continue **your learning journey** as you endeavour to improve and **enhance your leadership skills**

Non-alumni are very welcome to join us for this Overnight masterclass.
The Fee is €550 per person



Share experiences, insights and approaches with other leaders



Masterclass Fee

Alumni members:

€250

Guests:

€550



19th October

9am–4.30pm

Sessions with
Inés Alegre



Kilkea Castle

Co. Kildare



Book your place

by clicking here



More info

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